

Curriculum vitae **Europass**

Personal information

Name surname

SANDA Grigorie

Address(es)

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E-mails)

sandaksg@yahoo.com, grigorie.sanda@uav.ro

Sex

male

Professional experience

Period

July 2017 – present

Occupation or position held

Main activities and responsibilities

Dean - Faculty of Economic Sciences

Period

March 2023-present

Occupation or position held

Associate professor

Main activities and responsibilities

Teaching, research and publication of research results.

Administrative activities: coordinator or member of executive committees (undergraduate,

dissertation, admission)

Management activities: member of the UAV Senate, member of the Council of the Faculty of

Economic Sciences.

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revoluetii, no. 77, 310130 Arad,

Romania

Type of activity or sector of activity

Education and research

Period

November 2016 - July 2017

Occupation or position held Main activities and responsibilities Vice Dean – Faculty of Economic Sciences

Period

September 2013 – October 2016

Occupation or position held

Director of the Department of Anticipatory Management of Labor Market Requests (DGPSPM)

Main activities and responsibilities

- creates and constantly updates the database with information about all University graduates and job offers at the local/regional/national level, the legislation in force in the field of work, the possibility of developing a business on your own, etc.;

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revoluetii, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

Education and research

Period

September 2006 – October 2016

Occupation or position held Main activities and responsibilities Technological and Business Incubator Director of UAV Arad www.itauav.ro

Coordination of activities, preparation of budgets, director of programs, projects and research grants.

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revoluetii, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

Research, innovation and technology transfer

Period

February 2004 - present.

Occupation or position held

ECDL (European Computer Driving License) Director and Examiner

Main activities and responsibilities

Coordination of ECDL activity at the university, ECDL accredited examiner

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revolution, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

IT

Period

February 2002 - present

Occupation or position held Main activities and responsibilities University lector Teaching, research and publication of research results.

Administrative activities: coordinator or member of executive committees (undergraduate,

dissertation, admission)

Management activities: member of the UAV Senate, member of the Council of the Faculty of

Economic Sciences.

Main subjects taught/seminared: Basics of Marketing, Marketing Research, General Management,

Business Negotiation Techniques, Project Management

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revolution, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

Education and research

Period

September 2001 - February 2002

Occupation or position held Main activities and responsibilities

University assistant

Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (undergraduate, dissertation, admission) Main subjects taught/seminared: Basics of Marketing, Marketing Research, General Management, Business Negotiation Techniques, Project Management

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revolution, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

Education and research

Period

November 2001 - February 2002

Occupation or position held

Economist

Main activities and responsibilities

Record of fixed assets and inventory items, design, development, execution and implementation of a student fee record program

Name and address of employer

"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revolution, no. 77, 310130 Arad, Romania

Type of activity or sector of activity

accountancy

Consultant

Period

January 2000 - November 2001

Occupation or position held Main activities and responsibilities

Marketing consulting services

Name and address of employer Type of activity or sector of activity

University Research and Business Center of the Western University "Vasile Goldis" in Arad Education and research

Period

September 1998 - January 2000

Occupation or position held

University preparer

Main activities and responsibilities

Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (license and admission), responsible ECTS Disciplines taught: FoxPro, Office, Marketing, Management

Name and address of employer

Western University "Vasile Goldis" from Arad

Type of activity or sector of activity

Education and research

Period

1996 - September 1998 Analyst Programmer

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of activity or sector of activity

Database programming (student records and student fees), data collection

Western University "Vasile Goldiş" from Arad

Education and research

Education and Training

Period

2017 Trainer

Qualification / diploma obtained

Name and type of educational institution / training provider

CRFPA Mehedinti

Period

2016 Doctor

Qualification / diploma obtained

Main subjects studied / professional skills acquired

Name and type of educational institution / training provider

Specialization: marketing, thesis title: The influence of lifestyle and ethnocentrism in the consumption of Romanian vegetables

"Babes Bolyai" University Cluj-Napoca

Period

Aprilie 2015

Qualification / diploma obtained

Name and type of educational institution / training provider

Expert advisor

Lucian Blaga University from Sibiu

Period

2013

Qualification / diploma obtained

Name and type of educational institution / training provider

Marketing manager

Irecson Institute

Period

2013

Qualification / diploma obtained

Name and type of educational

institution / training provider

Project manager

Irecson Institute

Period

2007

Qualification / diploma obtained

Name and type of educational institution / training provider

Project manager SC SVASTA SRL

Period

2003-2005

Qualification / diploma obtained

Name and type of educational institution / training provider

Master in Management and Financing in Public Administratio

"Aurel Vlaicu" University from Arad

Period

2000

Qualification / diploma obtained

Name and type of educational institution / training provider

Profesional Bussines Counsulting

Center for Business Excellence, Bucharest

Period

1991-1997

Qualification / diploma obtained

Name and type of educational institution / training provider

Bachelor of Marketing

Student - Vasile Goldiş University in Arad

Graduate - "Babeş Bolyai" University Cluj Napoca

Period

Qualification / diploma obtained

Name and type of educational institution / training provider

High school diploma

1991

Industrial high school no. 4 Arad, electrical engineering profile

Personal skills and competences

Language (s) default (s)

Romanian

Foreign language(s) known

Sel

European level (*)

Hungarian English

Understanding				Speaking				Writing		
	Obedience		Reading		Join the conversation		Oral speech		Written expression	
C2	Experienced user	C2	Experienced user	C2	Experienced user	C2	Experienced user	C2	Experienced user	
B2	intermediary level	B2	intermediary level	B2	intermediary level	B2	intermediary level	B2	intermediary level	

^(*) Nivelul Cadrului European Comun de Referință Pentru Limbi Străine

Social skills and competences

Communication skills acquired as a university teacher. Ability to work in a team acquired in project development activities and coordination capabilities acquired in training courses, project manager activities, coordinating activities for completion of studies and development and publication of research papers.

Organisational skills and competences

Leader abilities, good organizer, ability to develop, write and run complex multidisciplinary projects, ability acquired as a result of occupying the position of director of a business incubator and by participating in 26 projects (grants) of which 7 in the position of manager of project.

Technical skills and competences

Assembling and troubleshooting PCs and accessories (printer, scanner, fax, copier) acquired over 20 years of IT experience (student, employee, user)

Computer skills and abilities

Programming in database languages (fox, access) acquired as a programmer analyst Professional level operation in operating systems (Windows), word processing programs (Word), spreadsheets (Excel), presentations (PowerPoint), electronic mail acquired as an ECDL examiner. Intermediate level operation in data analysis programs (SPSS, AMOS) acquired in self-taught activities.

Driver's license(s).

A and B, own privately owned car

Additional Information Participation in projects

member

Sustainable bio-eco-economy research center, ID 128019, POC/448/1/1/Large CD infrastructures - 30,489,739 lei, 2021-2023 period.

member

"Economic-Social Development Strategy of Şilindia Municipality, substantiated by research", contract no. 6645/2639 of 07.10.2021, contract value 23,000 lei, period of 6 months (October 2021 - March 2022).

member

Rehabilitation, modernization, expansion and equipping of the building Building A, from 10 Paul Chinezu str., partial demolition of building B, SMIS Code 119838, Priority axis: 10, POR/2017/10.3/1/7REGIUNI, Operation: Increasing the relevance of tertiary education in relation to the labor market and competitive economic sectors - 26,938,056 lei, 2021-2023 period.

member

Inclusive and quality early education, Project code: 128215, Component 1 - Call: POCU/446/6/22/ OS composite operation. 6.2, 6.6/22/Composite Operation OS. 6.2, 6.6, 15,570,145 lei.

member

Student Scientific Symposium "Economy-Present and Future", XXI Edition, CMCA local project, May-December 2020, project financed by the MEN by order 3111/2018, project value 5,250 lei.

member

Virgil Madgearu competition for students and pupils-7th edition", MEN, May-December 2020, 8,500 lei.

member

Communication and interculturality – The 18th edition of the Summer School", CMCA local project, 15.05 – 30.11.2019, 22,000 lei.

Promoting business culture among young people in order to develop the entrepreneurial spirit", CMCA local project, 01.06-29.11.2019, contract no. 2582/13.05.2019, 7,262 lei.

Student Scientific Symposium "Economy-Present and Future", XXth Edition, CMCA local project, 13.03.-25.04.2019, contract no. 3111/2019, 2,520 lei.

project, 13.03.-25.04.2019, contract no. 3111/2019, 2,520 lei.

WAV Excellence Gala", CMCA local project, 25.05-30.11.2019, 6,000 lei.

Economic Academy. The principles of the economy in the understanding of the young people of Arada", CMCA local project, 25.05-30.11.2019, contract no. 8016/29.10.2019, 12,932 lei.

START career, between expectations and reality - "youth projects" program - session I", CMCA local project, 25.05-30.11.2019, contract no. 2957/22.05.2019, 4,500 lei.

Virgil Madgearu competition for students and pupils - 6th edition", MEN, 08.05-10.05.2019, 7,000 lei.

Current trends in bio-eco-economy in the youth debate" (round table), 1st Edition, 2019, CMCA,6592 / 13.09.2019, 1450 lei.

Communication and interculturality in the year of the Centenary - the XVII edition of the

Summer School, partner Arad Municipal Culture Center, period 02-05-2018-30.11.2018, value 28,394 lei.

Virgil Madgearu Competition Vth Edition, partner Ministry of National Education, period 24.04.2018-26.04.2018, value 8,500 lei.

Promoting values in education 100 years after the Great Union, partner Arad Municipal

United over time - Great personalities from Arad, partner Arad Municipal Culture Center, period 01.11.2018-30.12.2018, value 11,100 lei.

Culture Center, period 19.11.2018 – 13.12.2018, value 5,600 lei.

Student Scientific Symposium "Economy-Present and Future", 19th Edition, 2018, period 01.03.2018-05.04.2018, Ministry of National Education, based on Order of the Minister of National Education 3111/2018, 4,100 lei.

Stimulating the creativity of young people from Arad in the economic and social field through entrepreneurial projects and simulations, partner Arad Municipal Culture Center, period 27.11.2018-10.12.2018, value 8,499 lei.

Trends and perspectives in employment in the municipality of Arad 100 years after the Great Union, partner Arad Municipal Culture Center, period 01.10.2018-10.12.2018, value 6,800 lei.

The NATO challenge for young people from Arad, partner Arad Municipal Culture Center, period 01.09.2017 – 15.12.2017, value 14,950 lei.

A year in the life of UAV 2016-2017, Arad County Cultural Center, period 06.06.2017-10.12.2017, project value 7,200 lei, contract 3060 of 25.05.2017.

Quality in education a priority for Arad schools, Arad County Cultural Center, period

01.07.2017-31.12.2017, project value 7,866 lei, contract 3948 from 03.07.2017.

Communication and interculturality. XVI edition of the Summer School, Arad County

Cultural Center, period 06.06.2017-12.12.2017, project value 7,500 lei, contract 3056 from

Awareness of the people of Arad about the impact of cultures and informational conflict in the online environment, Arad County Cultural Center, period 01.09.2017-15.12.2017, project value 5,450 lei, contract 5985 from 30.08.2017.

UAV Excellence Gala, 2nd edition, Arad County Cultural Center, period 02.10.2017-11.12.2017, project value 17,453 lei, contract 3055 from 30.05.2017.

Stimulating the creativity of young people from Arad in the economic and social field through entrepreneurial projects and simulations, Arad County Cultural Center, period 01.09.2017-15.12.2017, project value 14,050 lei, contract 5985 from 30.08.2017.

The "Virgil Madgearu" competition for students and project students took place between 11.05.2017-12.05.2017, Ministry of National Education, the value of the project 3,200 lei, based on the address number 47906 of 30.04.2017.

member

project manager

member

member

member

05.30.2017.

member

member

member

member

member

Advised student – Excellent future employee, EUROPEAN SOCIAL FUND, 2.1. Transition from school to active life, POSDRU/160/2.1./S/138850, period April 2014 – September 2015, value 20,598,654 lei, target group attraction and retention expert.

member

"Management of the correlation of the education system with the labor market" implemented by the Ministry of National Education 2011-2014. Expert C in the implementation phase in UAV Arad.

member

"Realization of a consultancy network for Romanian-Hungarian TAMARO companies", Hungary-Romania cross-border cooperation program 2007-2013, implementation period 2010-2011, value 74,056 euros.

member

The "Unique Matriculation Register" strategic project implemented between November 2008 and October 2011 by the Executive Unit for the Financing of Higher Education, Research, Development and Innovation, in collaboration with the "Politehnica" University in Timişoara, the National School of Political and Administrative Studies in Bucharest and Polytechnic University of Bucharest. Expert C - IT implementation phase in UAV Arad.

member

"Pre-feasibility study regarding the tourist development of the Morilor Canal", year 2009, Value 11,000 RON.

director

"National network for education, stimulation and promotion of creativity and intellectual property rights - RECPIN", project coordinator Transilvania Braşov University through the Technological and Business Incubator, financed by Program 2 - CAPACITIES, Module II, project type: support, Period 2008- 2010, Value: 110,000 RON.

member

"Entrepreneurship and equal opportunities. An inter-regional model of entrepreneurial school for women", POS_DRU 2007-2013, Coordinator University of Oradea, Period 2008-2010, Value: 1,247,480 RON.

member

"DOLCETA", module 6, year 2009.

director

"Network of agricultural producers without borders", project coordinator BMVA Bekescsaba (Hungary), INTERREG III/A, Project number: HURO0602/001 period 2007-2008, UAV partner without budget

director

"Development of human resources in cross-border tourism", project coordinator "Tessedik Sámuel" Gyula College (Hungary) INTERREG III project. A. HURO0602/140, period 2007-2008, partner UAV without budget.

director

"Feasibility study for closing the waste ramp located in Câmpul linisti str.", project director, contract no. 255579 of 19.06.2006, the amount is 75,000 lei.

director

"General Technological Services", financed by the INFRATECH program, Financing contract no. 315/08.12.2006, 2006-2007, Project value: 1,035,714 lei.

director

Grant of Excellence "Distributed telematic system for the management and evaluation of technological innovation" Excellence Research Program, CERES. Period 2005-2008, Contract No. 05 – D11 -83/2005, subcontract no. 6/2005, value: 200,000 lei.

member

"Creation of an IT tool for the interpretation of accounting documents from Romania and Hungary and the development of a set of compatible economic indicators, with application to commercial companies in the cross-border area - WebEco", financed PHARE-CBC RO2003/005.702.02-08, period 2005-2006, the value of the project 50,000 euros.

member

"Realization of a portal with regional information intended for tourism and cross-border relations (web-tourism)", financed by the Common Fund of Small Projects, RO0102.03 - HU0107.03.01 and RO2002/00-628-03 - HU2002/000-627-03, year 2004, the value 43,880 euros.

member

"Reconversion of the available workforce in Arad county", financed by PHARE 2000 - Economic and Social Cohesion, Human Resources Component, year 2003, value 50,000 euros.

member

"Study on the "Reorganization of S.C. companies CET Arad and S.C. ARTERM Arad - Highlighting the costs and risks for the Municipality in the case of the separate operation of the two companies and in the case of their merger", Arad 2003 - Beneficiary Arad County Municipal Council, value 90,000 old lei.

member

"European Construction Process", financed by JEAN MONNET, value 12,000 euros, year 2002

Arad, 23.09.2023

Semnătura,

Pagina 6/ - Curriculum vitae al SANDA Grigorie