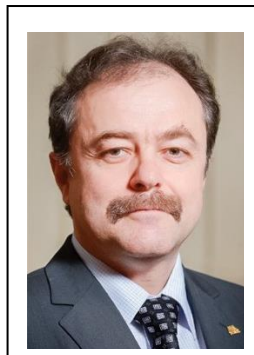


## Curriculum vitae Europass



### Personal information

First name(s) / Surname(s) **Manate, Daniel**

Address (es) 310024, Arad, Romania

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[daniel.manate@uav.ro](mailto:daniel.manate@uav.ro)

Nationality Romanian

Date of birth 01.03.1962

Gender Male

**Employment / Occupational field** Associate professor, Faculty of Economic Sciences, UAV Arad  
Education and research

### Work experience

Dates 1995 - March 2009

Occupation or position held Senior lecturer

Main activities and responsibilities Teaching, examining, courses and seminars writing, member of different European projects

Occupation or position held March 2009 – present

Main activities and responsibilities Associate professor (Conferentiary)  
Teaching, examining, courses and seminars writing, coordinator of master Economic analysis and valuation of enterprises and assets (AEEAE), coordinator or member of different European projects

Name and address of employer „Aurel Vlaicu” University of Arad, no.77, street Bd Revolutiei, Arad, Romania  
postal code 310130

Type of business or sector Education and research



	Dates	1992 – 1994
	Occupation or position held	Referent
Main activities and responsibilities		Diagnostic analysis, company appraisal
	Dates	1994-1995
	Occupation or position held	Chief of Privatisation Service
Main activities and responsibilities		Coordinating of privatisation activity, Privatisation files analysis, Business valuation and proposing of selling price, Negotiating
	Dates	1995-1997
	Occupation or position held	Director Management and Consultancy Agency of FPP I Banat – Crişana
Main activities and responsibilities		Coordinating activities, Auctions for appraisal missions, Representing the entity, Diagnostic Analysis, Business valuation, Negotiating contracts, Signing valuation reports
	Dates	1997
	Occupation or position held	Chairman’s counsellor
Main activities and responsibilities		Counselling, Organising Chairman’s agenda, External training programmes coordinator
	Dates	1997-2004
	Occupation or position held	Director of Strategy Department
Main activities and responsibilities		Human resources, Public relations, Coordinating Romanian branches, Coordinating the consultancy provided by the German partner, Coordinating training programmes, Relationship with Bucharest Stock Exchange and Romanian Securities Commission, Organising shareholders meetings, Events organising, Companies spoke person in the absence of the chairman
	Dates	2005-2013
	Occupation or position held	Director of Research Department
Main activities and responsibilities		Market research, Investment analysis, Member of Investment Comity, Scientific representing of the Organisation
Name and address of employer		SIF Banat – Crişana SA, Arad, Calea Victoriei no. 35A (ex FPP I Banat – Crişana)
Type of business or sector		Financial, Investment Funds
	Dates	1990-1992
	Occupation or position held	Maintenance engineer
Main activities and responsibilities		Coordinating construction and pipes works
Name and address of employer		SC AZOMA SA, Arad, str. Steagulului
Type of business or sector		Industry, Production of machines for agriculture
	Dates	1987 – 1990
	Occupation or position held	Intern engineer
Main activities and responsibilities		Metallic works designing, testing of Aeolian palettes
Name and address of employer		ICM Bocşa, Research contract with IPTV Timişoara, Faculty of Constructions, Metallic constructions Chair
Type of business or sector		Industry / Metallic works / Applicative research (Aeolian structures)

## Education and training

	Dates	2001 – 2005
Title of qualification awarded		Bachelor degree, Economist, Specialization Finance and Insurance
Main disciplines studied / professional competencies achieved		Economy, Accounting, Financial analysis, Statistics, Marketing, Management
Name and type of organization providing education and training		“Aurel Vlaicu” University of Arad, Faculty of Economic Sciences
	Dates	1998-2002
Title of qualification awarded		PhD in Accounting
Main disciplines studied / professional competencies achieved		Financial analysis, Financial management, Investment theory, Valuation, Accounting



Name and type of organization providing education and training Bucharest University of Economic Studies (ASE), Faculty of Accounting and Management Information Systems

Dates 1982 – 1987

Title of qualification awarded Bachelor’s degree, Engineer, Specialization Civil, industrial and agricultural constructions

Main disciplines studied / competencies achieved Seism, Building and site organizing, Technology, Resistance, Civil, industrial, and agricultural constructions, Statics, Mechanics

Name and type of organization providing education and training UAV Arad, Faculty of Educational Sciences, Psychology and Social Work

Postgraduate course: Innovative learning strategies in the development of entrepreneurial skills

Dates 27.06.2022 – 15.07.2022

Title of qualification awarded “Graduate”

Name and type of organization providing education and training Polytechnic Institute Traian Vuia Timișoara, Faculty of Constructions

Dates 27.05.2015

Title of qualification awarded “Trainer”

Name and type of organization providing education and training MEDIASOFT

Level in national or international classification Code COR 242401

Dates 30.08-02.09.2012

Title of qualification awarded “Intern auditor”

Main disciplines studied / professional competencies achieved Risk management, Corporate governance, Internal audit and Internal control

Name and type of organization providing education and training Expert Audit Group

Level in national classification Code COR 241105

Dates 1-5.05.2011, Dubai

Title of qualification awarded Certificate of Accomplishment 5 day in Financial Modelling

Main disciplines studied / professional competencies achieved Financial modelling for valuation

Name and type of organization providing education and training The M.B.A. Training Company

Dates 2009

Title of qualification awarded Recognised European Valuer

Main disciplines studied / professional competencies achieved Business valuation

Name and type of organization providing education and training The European Group of Valuers Associations – TEGoVA

Level in national or international classification REV

Dates 04-06.06.2007, Prague

Title of qualification awarded Advanced Financial Analysis & Valuation Modelling training programme

Main disciplines studied / professional competencies achieved Financial Analysis & Valuation Modelling

Name and type of organization providing education and training Euromoney Training EMEA

Dates 15-20.10.2007

Title of qualification awarded Action methodology and Lateral Leadership

Main disciplines studied / professional competencies achieved	Facilitating, moderating, negotiating, active learning
Name and type of organization providing education and training	University of Dortmund, Social Research Centre
Level in national or international classification	Facilitator
Dates	2007
Title of qualification awarded	Accredited business appraiser
Main disciplines studied / professional competencies achieved	Business valuation
Name and type of organization providing education and training	The National Association of Romanian Authorised Valuers – ANEVAR
Level in national or international classification	Valuer expert of enterprises - code COR 241251 ; M.A.A.E.I. ANEVAR
Dates	2000
Title of qualification awarded	Real estate appraiser
Main disciplines studied / professional competencies achieved	Real estate valuation, Real estate market research, Highest and best use analysis
Name and type of organization providing education and training	The National Association of Romanian Authorised Valuers – ANEVAR
Level in national or international classification	Valuer expert of real estate – code COR 241252; E.P.I. ANEVAR
Dates	2009
Main disciplines studied / professional competencies achieved	Financial assets valuation, Technical analysis, Capital markets, Portfolio management, Inter-market analysis, Financial analysis
Title of qualification awarded	Financial assets appraiser
Name and type of organization providing education and training	The National Association of Romanian Authorised Valuers – ANEVAR
Level in national or international classification	Valuer expert of financial assets – code COR 241254; E.A.F. ANEVAR
Dates	2004
Title of qualification awarded	Investment consultant
Main disciplines studied / professional competencies achieved	Financial instruments valuation, Technical analysis, Derivatives, Portfolio management
Name and type of organization providing education and training	Centre for financial training Millenium
Dates	1998-2000
Title of qualification awarded	The Professional Diploma in Management
Main disciplines studied / professional competencies achieved	Management, Managerial accounting, Management of customer relationships, Management of market resources, Management of development and of change
Name and type of organization providing education and training	The Open University UK and CODECS Romania



Level in national or international classification Dipl Mgt Open

Dates 2003

Title of qualification awarded Intern auditor for quality management systems

Main disciplines studied / professional competencies achieved Audit

Name and type of organization providing education and training TUV Rheinland InterCert GmbH

Level in national or international classification

Dates 1998

Title of qualification awarded Management

Main disciplines studied / professional competencies achieved Strategy, Human resources, Organising, Investments, Marketing, Controlling

Name and type of organization providing education and training Vienna Chamber of Commerce, Artserv Consult

Dates 1997

Title of qualification awarded Professional Business Counsellor

Main disciplines studied / professional competencies achieved Marketing, Business planning, Management, Business operations, Business consultancy

Name and type of organization providing education and training Washington State University

## Personal skills and competences

Mather tongue Romanian

Other languages

Self-assessment

European level (*)	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Discourse	Writing
<b>English</b>	C1	C1	C1	C1	C1
<b>French</b>	C1	C1	C1	C1	C1

(\*) [Common European Framework of Reference for Languages](#)

Social skills and competencies Advanced – from the position of ANEVAR’s Chairman of Image and Relations Commission during 4 years I designed the image and communication strategy of the Association; I have coordinated SIF’s Banat – Crisana Public relations compartment during 7 years, in charge with mass – media relations and relationships with the shareholders.



Organisational skills and competencies	Advanced – I have coordinated complex groups and activities since 1990: during 1990-1992 I have led a team of 45 persons in Engineering activities; during 1997 – 2005 I have coordinated social and organizational events for SIF Banat Crişana: shareholders meetings, press conferences, special events; during 1993 – 2001, as Chairman of ANEVAR’s territorial center Arad I organized and developed it; during 2004 – 2007 as Chairman of ANEVAR’s Image and Relations Commission I have coordinated media events; during 2008 – 2011 as Chairman of ANEVAR’s Research and Standards Commission I have coordinated the scientific activity; during 2012 - 2013 as Chairman of ANEVAR’s Scientific and Standards Commission I have coordinated its scientific activity; since January 2013 as the First – Vice - Chairman of ANEVAR during 2014-2015 and Chairman of ANEVAR during 2016-2017 I was responsible with the top management and strategy of the Organization Chairman of ANEVAR’s Ethics Commission since April 2022
Technical skills and competencies	Business / Real estate / Financial instruments Valuation; Management and business consultancy; Research and market studies in fields like: financial markets, real estate market, property and business appraisals; Capital markets and Portfolio management developed in 21 years of continuous activity at the Financial Investment Company Banat – Crisana (previous F.P.P. I Banat - Crisana) out of which 7 years as Director of Research Dep. Technical competencies in civil, industrial and agricultural constructions developed during the education at the Faculty of Constructions – IPTV Timișoara and during the jobs in Azoma SA and ICM Bocsa
Computer skills and competencies	Word, Excel, Power Point, research and surfing on INTERNET, competencies developed especially during the 21 years continuous activity in Financial Investment Company Banat – Crişana and during the 6 years of coordinating the ANEVAR’s Research and Standards Commission and Scientific and Standards Commission
Artistic skills and competencies	Literature: short science fiction stories, skills developed during the education period and the short period of membership of SF cenacle HELION Timișoara
Other skills and competencies	Judo instructor, black belt, skills developed as result of a long practice (starting at the age of 12 years) and competitions (multiple medals at national and university championships, including twice the title of national champion) Facilitator, competence achieved by graduating the course Action methodology and Lateral Leadership
Driving license	Category B, since 1981
<b>Professional affiliations</b>	Member of The National Association of Romanian Authorized Appraisers – ANEVAR, specializations: business & real estate & financial instruments valuation and valuations review, accredited ANEVAR member in business valuations – M.A.A.E.I., Chairman of ANEVAR during 2016 - 2017 Chairman of Ethical Commission of ANEVAR, mandate March 2022 - March 2024 Recognized European Valuer – REV, indicative REV-RO/ANEVAR/2014/29 Member of The Royal Institution of Chartered Surveyors (RICS) – MRICS World Association of Valuers Organization (WAVO) – WAVO valuation expert in <i>financial instruments, real estate &amp; business valuation</i>
<b>Relevant Awards</b>	<i>“The Prize Alexandru Gheorghiu”</i> – Gala of ANEVAR awards, 2020 <i>“The Prize for the best article in 2017 in the Revue - Value wherever it is”</i> – Gala of ANEVAR awards, for the article: <i>“The valuation review – the cornerstone of the appraiser profession”</i> , 2018 <i>“The Prize of the Chairman of ANEVAR 2018”</i> – Gala of ANEVAR awards, 2018 <i>“Diploma for recognizing the scientific research activity in the field of property appraisal”</i> – second edition of ANEVAR awards, 2009 <i>“Diploma for special merits in the field of valuation research”</i> - first edition of Gala of ANEVAR awards, 2007