# **Curriculum Vitae Europass**

#### **Personal Information**

Name / Surname VERESS SUZANA MONICA

Telephone(s)

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Nationality(-ies) ROMANIAN

# **Occupation / Field of Activity**

X. 2013 - present

Lecturer, Faculty of Economic Sciences, "Aurel Vlaicu" University of Arad

- $\cdot$  Teaching and training activities in the following subjects: Consumer Behavior, Negotiation Techniques, Managerial Communication, Organizational Behavior and Climate
- · Supervising bachelor's and master's theses
- · Member of the timetable committee
- · Member of the Alumni Committee

### **Work Experience**

IX. 2007 - X. 2013

**University Assistant** 

- "Aurel Vlaicu" University of Arad, Faculty of Economic Sciences
- · Teaching and training activities in Commercial Communication, Business Negotiation Techniques
- · Supervising bachelor's theses
- · Member of the Quality Evaluation and Assurance Committee
- · Secretary of the Marketing Research Center
- · Member of the Career Counseling and Guidance Committee
- · Member of the working group for partnerships between higher education, academic research, and the business environment

IX. 2005 – IX. 2007 Marketing Manager Manitoba Tex Srl, Textile Industry

- · Promoting the organization's image
- Market and competition analysis

- · Identifying new profitable business areas for the company
- · Identifying the structure of the market current and potential clients
- · Designing questionnaires for market studies, collecting and processing data, drafting market study reports

X. 2003 - IX. 2005

Credit Analyst

Banca Italo-Romena Spa, Financial-Banking Sector

- · Analysis of companies' financial documents
- · Drafting credit proposals
- · Preparing documentation for granting loans
- · Monitoring loan performance
- · Providing consultancy and counseling services to bank clients

1999 - 2003

Relationship Manager

Banca Unicredit SA, Financial-Banking Sector

I. 1996 - VI. 1999

Head Inspector - Payment Incidents Office

National Bank of Romania, Financial-Banking Sector

# **Education and Training**

2014 - 2015

Postdoctoral diploma, thesis: Value and Co-creation of Value in the Sphere of Political Relations

Institute of World Economy, Bucharest

IX. 2007 - 2012

PhD in Marketing, thesis: Study on the Concept of Participation in Political Marketing West University of Timişoara, Faculty of Economics and Business Administration

IX. 1990 - VI. 1995

Economist / Bachelor's degree in Economics

Academy of Economic Studies, Faculty of Commerce, Bucharest

IX. 1986 - VI. 1990

High School Diploma

Mathematics-Physics High School, Sfântu-Gheorghe, Covasna County

2007 - 2008

Graduation Certificate, Trainer

Department for Teacher Training, UAV

### **Personal Skills and Competences**

Accredited Ikebana Teacher Sogetsu School, Tokyo, Japan

### **Volunteer Activities**

- · Ikebana collaborator teacher at the Politehnica University of Timişoara Center for Art and Technology for collaboration with Japan JUTSU (2024–2025)
- · UPT Nippon Summer Fest lecture on the History of Ikebana, workshop (2025)
- · Exhibition at Cărturești Verona Bookstore, Bucharest, in the presence of His Excellency the Ambassador of Japan to Romania (2024)
- · Kakehashi Exhibition at UPT Nippon Autumn Fest (2024)
- · Ikebana Workshop presentation and practice session (2024)
- Exhibition at the Romanian-American University, Bucharest, in the presence of His Excellency the Ambassador of Japan to Romania (2023)

### Languages

Mother tongue(s): ROMANIAN

Foreign language(s): English – Proficient user Italian – Intermediate user French – Intermediate user

#### **Other Skills**

Social skills: Ability to work in a team, with students from various socio-cultural backgrounds, ability to communicate within groups and organizations

Computer skills: Windows XP operation, Word text editing, PowerPoint presentations, Excel

Driving licence(s): Category B, since 1996

Date: 30.09.2025

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Signature: