



Curriculum vitae Europass

Personal information

Name surname **SANDA Grigorie**
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Sex male

Professional experience

Period	March 2023-present
Occupation or position held	Associate professor
Main activities and responsibilities	Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (undergraduate, dissertation, admission) Management activities: member of the UAV Senate, member of the Council of the Faculty of Economic Sciences.
Name and address of employer	"AUREL VLAICU" UNIVERSITY OF ARAD, Bd. Revolutiei, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	Education and research
Period	July 2017 – 24.07.2024
Occupation or position held	Dean – Faculty of Economic Sciences
Main activities and responsibilities	
Period	November 2016 – July 2017
Occupation or position held	Vice Dean – Faculty of Economic Sciences
Main activities and responsibilities	
Period	September 2013 – October 2016
Occupation or position held	Director of the Department of Anticipatory Management of Labor Market Requests (DGPSPM)
Main activities and responsibilities	- creates and constantly updates the database with information about all University graduates and job offers at the local/regional/national level, the legislation in force in the field of work, the possibility of developing a business on your own, etc.;
Name and address of employer	"Aurel Vlaicu" University ff Arad, Bd. Revoluetii, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	Education and research
Period	September 2006 – October 2016
Occupation or position held	Technological and Business Incubator Director of UAV Arad www.itauav.ro
Main activities and responsibilities	Coordination of activities, preparation of budgets, director of programs, projects and research grants.
Name and address of employer	"Aurel Vlaicu" University of Arad, Bd. Revolutiei, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	Research, innovation and technology transfer

Period	February 2004 - present.
Occupation or position held	ECDL (European Computer Driving License) Director and Examiner
Main activities and responsibilities	Coordination of ECDL activity at the university, ECDL accredited examiner
Name and address of employer	"Aurel Vlaicu" University of Arad, Bd. Revolution, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	IT
Period	February 2002 - present
Occupation or position held	University lector
Main activities and responsibilities	Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (undergraduate, dissertation, admission) Management activities: member of the UAV Senate, member of the Council of the Faculty of Economic Sciences, Main subjects taught/seminared: Basics of Marketing, Marketing Research, General Management, Business Negotiation Techniques, Project Management
Name and address of employer	"Aurel Vlaicu" University of Arad, Bd. Revolution, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	Education and research
Period	September 2001 - February 2002
Occupation or position held	University assistant
Main activities and responsibilities	Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (undergraduate, dissertation, admission) Main subjects taught/seminared: Basics of Marketing, Marketing Research, General Management, Business Negotiation Techniques, Project Management
Name and address of employer	"Aurel Vlaicu" University of Arad, Bd. Revolution, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	Education and research
Period	November 2001 - February 2002
Occupation or position held	Economist
Main activities and responsibilities	Record of fixed assets and inventory items, design, development, execution and implementation of a student fee record program
Name and address of employer	"Aurel Vlaicu" University of Arad, Bd. Revolution, no. 77, 310130 Arad, Romania
Type of activity or sector of activity	accountancy
Period	January 2000 - November 2001
Occupation or position held	Consultant
Main activities and responsibilities	Marketing consulting services
Name and address of employer	University Research and Business Center of the Western University "Vasile Goldiș" in Arad
Type of activity or sector of activity	Education and research
Period	September 1998 – January 2000
Occupation or position held	University preparer
Main activities and responsibilities	Teaching, research and publication of research results. Administrative activities: coordinator or member of executive committees (license and admission), responsible ECTS Disciplines taught: FoxPro, Office, Marketing, Management
Name and address of employer	Western University "Vasile Goldiș" from Arad
Type of activity or sector of activity	Education and research
Period	1996 - September 1998
Occupation or position held	Analyst Programmer
Main activities and responsibilities	Database programming (student records and student fees), data collection
Name and address of employer	Western University "Vasile Goldiș" from Arad
Type of activity or sector of activity	Education and research

Education and Training

Period	2017
Qualification / diploma obtained	Trainer
Name and type of educational institution / training provider	CRFPA Mehedinti
Period	2016
Qualification / diploma obtained	Doctor
Main subjects studied / professional skills acquired	Specialization: marketing, thesis title: The influence of lifestyle and ethnocentrism in the consumption of Romanian vegetables
Name and type of educational institution / training provider	"Babes Bolyai" University Cluj-Napoca
Period	Aprilie 2015
Qualification / diploma obtained	Expert advisor
Name and type of educational institution / training provider	Lucian Blaga University from Sibiu
Period	2013
Qualification / diploma obtained	Marketing manager
Name and type of educational institution / training provider	Irecson Institute
Period	2013
Qualification / diploma obtained	Project manager
Name and type of educational institution / training provider	Irecson Institute
Period	2007
Qualification / diploma obtained	Project manager
Name and type of educational institution / training provider	SC SVASTA SRL
Period	2003-2005
Qualification / diploma obtained	Master in Management and Financing in Public Administration
Name and type of educational institution / training provider	"Aurel Vlaicu" University from Arad
Period	2000
Qualification / diploma obtained	Profesional Bussines Consulting
Name and type of educational institution / training provider	Center for Business Excellence, Bucharest
Period	1991- 1997
Qualification / diploma obtained	Bachelor of Marketing
Name and type of educational institution / training provider	Student - Vasile Goldiș University in Arad Graduate - "Babeș Bolyai" University Cluj Napoca
Period	1991
Qualification / diploma obtained	High school diploma
Name and type of educational institution / training provider	Industrial high school no. 4 Arad, electrical engineering profile

Personal skills and competences

Language (s) default (s) **Romanian**

Foreign language(s) known

Self
European level (*)

Hungarian

English

Understanding				Speaking				Writing	
Obedience		Reading		Join the conversation		Oral speech		Written expression	
C2	Experienced user	C2	Experienced user	C2	Experienced user	C2	Experienced user	C2	Experienced user
B2	intermediary level	B2	intermediary level	B2	intermediary level	B2	intermediary level	B2	intermediary level

(*) Nivelul Cadrului European Comun de Referință Pentru Limbi Străine

Social skills and competences

Communication skills acquired as a university teacher. Ability to work in a team acquired in project development activities and coordination capabilities acquired in training courses, project manager activities, coordinating activities for completion of studies and development and publication of research papers.

Organisational skills and competences

Leader abilities, good organizer, ability to develop, write and run complex multidisciplinary projects, ability acquired as a result of occupying the position of director of a business incubator and by participating in 26 projects (grants) of which 7 in the position of manager of project.

Technical skills and competences

Assembling and troubleshooting PCs and accessories (printer, scanner, fax, copier) acquired over 20 years of IT experience (student, employee, user)

Computer skills and abilities

Programming in database languages (fox, access) acquired as a programmer analyst Professional level operation in operating systems (Windows), word processing programs (Word), spreadsheets (Excel), presentations (PowerPoint), electronic mail acquired as an ECDL examiner. Intermediate level operation in data analysis programs (SPSS, AMOS) acquired in self-taught activities.

Driver's license(s).

A and B, own privately owned car

Additional Information Participation in projects

member	Sustainable bio-eco-economy research center, ID 128019, POC/448/1/1/Large CD infrastructures - 30,489,739 lei, 2021-2023 period.
member	"Economic-Social Development Strategy of Șilindia Municipality, substantiated by research", contract no. 6645/2639 of 07.10.2021, contract value 23,000 lei, period of 6 months (October 2021 - March 2022).
member	Rehabilitation, modernization, expansion and equipping of the building Building A, from 10 Paul Chinezu str., partial demolition of building B, SMIS Code 119838, Priority axis: 10, POR/2017/10.3/1/7REGIUNI, Operation: Increasing the relevance of tertiary education in relation to the labor market and competitive economic sectors - 26,938,056 lei, 2021-2023 period.
member	Inclusive and quality early education, Project code: 128215, Component 1 - Call: POCU/446/6/22/ OS composite operation. 6.2, 6.6/22/Composite Operation OS. 6.2, 6.6, 15,570,145 lei.
member	Student Scientific Symposium "Economy-Present and Future", XXI Edition, CMCA local project, May-December 2020, project financed by the MEN by order 3111/2018, project value 5,250 lei.
member	Virgil Madgearu competition for students and pupils-7th edition", MEN, May-December 2020, 8,500 lei.
member	Communication and interculturality – The 18th edition of the Summer School", CMCA local project, 15.05 – 30.11.2019, 22,000 lei.
member	Promoting business culture among young people in order to develop the entrepreneurial spirit", CMCA local project, 01.06-29.11.2019, contract no. 2582/13.05.2019, 7,262 lei.

member	Student Scientific Symposium "Economy-Present and Future", XXth Edition, CMCA local project, 13.03.-25.04.2019, contract no. 3111/2019, 2,520 lei.
member	UAV Excellence Gala", CMCA local project, 25.05-30.11.2019, 6,000 lei.
member	Economic Academy. The principles of the economy in the understanding of the young people of Arada", CMCA local project, 25.05-30.11.2019, contract no. 8016/29.10.2019, 12,932 lei.
member	START career, between expectations and reality - "youth projects" program - session I", CMCA local project, 25.05-30.11.2019, contract no. 2957/22.05.2019, 4,500 lei.
member	Virgil Madgearu competition for students and pupils - 6th edition", MEN, 08.05-10.05.2019, 7,000 lei.
member	Current trends in bio-eco-economy in the youth debate" (round table), 1st Edition, 2019, CMCA,6592 / 13.09.2019, 1450 lei.
member	Communication and interculturality in the year of the Centenary - the XVII edition of the Summer School, partner Arad Municipal Culture Center, period 02-05-2018-30.11.2018, value 28,394 lei.
member	Virgil Madgearu Competition Vth Edition, partner Ministry of National Education, period 24.04.2018-26.04.2018, value 8,500 lei.
member	Promoting values in education 100 years after the Great Union, partner Arad Municipal Culture Center, period 19.11.2018 – 13.12.2018, value 5,600 lei.
member	United over time - Great personalities from Arad, partner Arad Municipal Culture Center, period 01.11.2018-30.12.2018, value 11,100 lei.
member	Student Scientific Symposium "Economy-Present and Future", 19th Edition, 2018, period 01.03.2018-05.04.2018, Ministry of National Education, based on Order of the Minister of National Education 3111/2018, 4,100 lei.
member	Stimulating the creativity of young people from Arad in the economic and social field through entrepreneurial projects and simulations, partner Arad Municipal Culture Center, period 27.11.2018-10.12.2018, value 8,499 lei.
member	Trends and perspectives in employment in the municipality of Arad 100 years after the Great Union, partner Arad Municipal Culture Center, period 01.10.2018-10.12.2018, value 6,800 lei.
project manager	The NATO challenge for young people from Arad, partner Arad Municipal Culture Center, period 01.09.2017 – 15.12.2017, value 14,950 lei.
member	A year in the life of UAV 2016-2017, Arad County Cultural Center, period 06.06.2017-10.12.2017, project value 7,200 lei, contract 3060 of 25.05.2017.
member	Quality in education a priority for Arad schools, Arad County Cultural Center, period 01.07.2017-31.12.2017, project value 7,866 lei, contract 3948 from 03.07.2017.
member	Communication and interculturality. XVI edition of the Summer School, Arad County Cultural Center, period 06.06.2017-12.12.2017, project value 7,500 lei, contract 3056 from 05.30.2017.
member	Awareness of the people of Arad about the impact of cultures and informational conflict in the online environment, Arad County Cultural Center, period 01.09.2017-15.12.2017, project value 5,450 lei, contract 5985 from 30.08.2017.
member	UAV Excellence Gala, 2nd edition, Arad County Cultural Center, period 02.10.2017-11.12.2017, project value 17,453 lei, contract 3055 from 30.05.2017.
member	Stimulating the creativity of young people from Arad in the economic and social field through entrepreneurial projects and simulations, Arad County Cultural Center, period 01.09.2017-15.12.2017, project value 14,050 lei, contract 5985 from 30.08.2017.
member	The "Virgil Madgearu" competition for students and project students took place between 11.05.2017-12.05.2017, Ministry of National Education, the value of the project 3,200 lei, based on the address number 47906 of 30.04.2017.
member	Advised student – Excellent future employee, EUROPEAN SOCIAL FUND, 2.1. Transition from school to active life, POSDRU/160/2.1./S/138850, period April 2014 – September 2015, value 20,598,654 lei, target group attraction and retention expert.
member	"Management of the correlation of the education system with the labor market" implemented by the Ministry of National Education 2011-2014. Expert C in the implementation phase in UAV Arad.

- member** "Realization of a consultancy network for Romanian-Hungarian TAMARO companies", Hungary-Romania cross-border cooperation program 2007-2013, implementation period 2010-2011, value 74,056 euros.
- member** The "Unique Matriculation Register" strategic project implemented between November 2008 and October 2011 by the Executive Unit for the Financing of Higher Education, Research, Development and Innovation, in collaboration with the "Politehnica" University in Timișoara, the National School of Political and Administrative Studies in Bucharest and Polytechnic University of Bucharest. Expert C - IT implementation phase in UAV Arad.
- member** "Pre-feasibility study regarding the tourist development of the Morilor Canal", year 2009, Value 11,000 RON.
- director** "National network for education, stimulation and promotion of creativity and intellectual property rights - RECPIN", project coordinator Transilvania Brașov University through the Technological and Business Incubator, financed by Program 2 - CAPACITIES, Module II, project type: support, Period 2008- 2010, Value: 110,000 RON.
- member** "Entrepreneurship and equal opportunities. An inter-regional model of entrepreneurial school for women", POS_DRU 2007-2013, Coordinator University of Oradea, Period 2008-2010, Value: 1,247,480 RON.
- member** "DOLCETA", module 6, year 2009.
- director** "Network of agricultural producers without borders", project coordinator BMVA Bekescsaba (Hungary), INTERREG III/A, Project number: HU00602/001 period 2007-2008, UAV partner without budget
- director** "Development of human resources in cross-border tourism", project coordinator "Tessedik Sámuel" Gyula College (Hungary) INTERREG III project. A. HU00602/140, period 2007-2008, partner UAV without budget.
- director** "Feasibility study for closing the waste ramp located in Câmpul liniști str.", project director, contract no. 255579 of 19.06.2006, the amount is 75,000 lei.
- director** "General Technological Services", financed by the INFRATECH program, Financing contract no. 315/08.12.2006, 2006-2007, Project value: 1,035,714 lei.
- director** Grant of Excellence "Distributed telematic system for the management and evaluation of technological innovation" Excellence Research Program, CERES. Period 2005-2008, Contract No. 05 – D11 -83/2005, subcontract no. 6/2005, value: 200,000 lei.
- member** "Creation of an IT tool for the interpretation of accounting documents from Romania and Hungary and the development of a set of compatible economic indicators, with application to commercial companies in the cross-border area - WebEco", financed PHARE-CBC RO2003/005.702.02-08, period 2005-2006 , the value of the project 50,000 euros.
- member** "Realization of a portal with regional information intended for tourism and cross-border relations (web-tourism)", financed by the Common Fund of Small Projects, RO0102.03 - HU0107.03.01 and RO2002/00-628-03 - HU2002/000-627-03, year 2004, the value 43,880 euros.
- member** "Reconversion of the available workforce in Arad county", financed by PHARE 2000 - Economic and Social Cohesion, Human Resources Component, year 2003, value 50,000 euros.
- member** "Study on the "Reorganization of S.C. companies CET Arad and S.C. ARTERM Arad - Highlighting the costs and risks for the Municipality in the case of the separate operation of the two companies and in the case of their merger", Arad 2003 - Beneficiary Arad County Municipal Council, value 90,000 old lei.
- member** "European Construction Process", financed by JEAN MONNET, value 12,000 euros, year 2002

Arad, 19.09.2024

Semnătura,
