



**Curriculum vitae
Europass**

Personal information

First name / Name **Daniel Manate**
Address Arad, România
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Web page -
Nationality Romanian
Date of birth 01.03.1962
Sex Male

Employment

Associate professor, Faculty of Economic Sciences, UAV Arad

Work experience

Occupational field *Education*

Dates 1995 – march 2009

Occupation or position held Senior lecturer

Main activities and responsibilities Teaching, examining, courses and seminars writing, coordinator or member of different European academic projects

Employer „Aurel Vlaicu” University of Arad, no.77, street Bd Revolutiei, Arad, Romania, postal code 310130

Dates April 2009 - present

Occupation or position held Associate professor

Main activities and responsibilities Master programs: teaching, examining, courses and seminars writing,
Disciplines: Business valuation methods, Valuation of financial instruments, Economic analysis and valuation of assets and businesses, Quantitative methods of budgetary analysis, Optimising the business processes, Measuring the business performances

Bachelor programs: teaching, examining, courses and seminars writing
Disciplines: Business valuation, Financial Management

Coordinator or member of different European projects

Coordinator of bachelor theses and dissertations

Member in bachelor theses and dissertations commissions

Employer „Aurel Vlaicu” University of Arad, Faculty of Economic Sciences





<i>Occupational field</i>	<i>Asset valuation: Business (EI), real estate (EPI), financial instruments (EIF), valuation reviews (VE)</i>
Dates	1992 – present
Valuation	Business valuer (EI) since 1992 (ANP), ANEVAR member since 1993 Real estate valuer (EPI) since 2000 Financial instruments valuer (EIF) since 2009 Post OG 24/2011 Authorized valuer since 2011 (EI, EPI, EIF)
Dates	1992 – present
Valuation review	Internal valuation review (EI) at: - FPP I Banat Crişana (1993 – 1997) - SIF Banat Crişana (1998 – 2013) 2007 – 2011 Valuation review (EI) as accredited valuer (MAAEI ANEVAR) Post OG 24/2011 Valuation reviewer (VE EI, EPI, EIF)
<i>Occupational field</i>	<i>Privatization, Investment funds</i>
Dates	1992 – 1995
Employer	FPP 1 Banat - Crişana, Arad
Occupation or position	Referent, Chief of Privatization Service (1994 - 1995)
Main activities and responsibilities	<ul style="list-style-type: none">• Business diagnostic & analysis, company appraisal• Representing the employer in boards of directors in portfolio companies• Coordinator of privatization activity
Dates	1995 – 1997
Occupation or position	Director Management and Consultancy Agency
Main activities and responsibilities	Management of the Agency, coordinating business analyses and valuations
Dates	1997 – 2004
Employer	SIF Banat - Crişana, Arad
Occupation or position	Strategy Director
Main activities and responsibilities	<ul style="list-style-type: none">• Coordinator of investment fund strategy• Coordinator of human resources• Representing the employer in boards of directors of portfolio companies• Coordinator of reports to the Bucharest Stock Exchange and the Financial Supervisory Activity• Coordinator of marketing & PR activities and shareholders relations• Coordinator of special events (in ex. shareholders meetings, press conferences)
Dates	2005 – 2013
Occupation or position	Research Director
Main activities and responsibilities	<ul style="list-style-type: none">• Valuation models



	<ul style="list-style-type: none">• Coordinating sector & industry analyses• Analysis & Business valuation• Representing the employer in boards of directors of portfolio companies• Coordinating the research investment activity
Occupational field	<i>Applied research in education / Metal constructions / Constructions civil, industrial and agricultural,</i>
Dates	1987 – 1990
Occupation or position	Intern engineer
Main activities and responsibilities	<ul style="list-style-type: none">• Design of metal constructions (e.g. torsional unloading station)• Static tests of wind vanes
Employer	ICM Bocşa, seconded in a Wind Research Contract with "Traian Vuia" Polytechnic Institute of Timisoara at the Faculty of Civil Engineering
Occupational field	Industry, Production of agricultural machinery
Dates	1990 – 1992
Occupation or position	Engineer
Main activities and responsibilities	<ul style="list-style-type: none">• Coordinating construction and pipes works• among achievements: industrial hall, storage platform with portal crane, grocery store building
Employer	AZOMA S.A. Arad

Education

Dates	1982 – 1987
Qualification / Diploma	Bachelor degree, Engineer, Specialization Civil, industrial and agricultural constructions
Name and type of organization providing education and training	"Traian Vuia" Polytechnic Institute of Timisoara, Faculty of Civil Engineering
Dates	2001 – 2005
Qualification / Diploma	Bachelor degree, Economist, Specialization Finance and Insurance
Name and type of organization providing education and training	„Aurel Vlaicu” University of Arad, Faculty of Economics
Dates	1998-2002
Qualification / Diploma	PhD in Accounting, Thesis „ <i>The analyse of the management impact on the performances of Closed Investment Funds</i> ”
Name and type of organization providing education and training	Bucharest University of Economic Studies (ASE), Faculty of Accounting & Information Systems

Courses & Qualifications • Legal Technical Expert, specializing in Business valuation, Ministry of Justice Authorization No. 10413052024/13.05.2024



- Graduate post university course Innovative Learning Strategies in Developing entrepreneurial competences, FSEPAS – UAV Arad, 2022
- REV Certificate (Recognised European Valuer)
- MRICS – member of Royal Institute of Chartered Surveyors – UK (RICS)
- WAVO Valuation Expert in real estate, business & financial instruments (World Association of Valuers Organizations)
- Trainer, Code COR 242401, Mediasoft, Arad, 2015
- Internal Auditor, Cod COR 241105, Expert Audit Group
- Certificate of Accomplishment 5 day in Financial Modelling, The M.B.A. Training Company, Dubai, 2011
- Financial Instruments Valuer, ANEVAR, 2009
- Advanced Financial Analysis & Valuation Modelling training programme, Euromoney Training EMEA, Praga, 2007
- Action methodology and Lateral Leadership, University of Dortmund, Social Research Centre, Dortmund, 2007
- Investment Consultant, Millenium Centre for Financial Training, 2004
- Steve Shaw and Associates – Cost of Capital and Purchase Price Allocation, Bucharest
- Internal Auditor for quality management systems TUV Rheinland InterCert GmbH, Arad, 2003
- The Professional Diploma in Management, The Open University UK & CODECS Romania, Arad & Timisoara, 1998 – 2000
- Real Estate Valuer, ANEVAR, 1999
- Graduate of Management course (Strategy, Human Resources, Organizing, Investment, Marketing, Controlling), Chamber of Commerce Viena & Artserv Consult, 1998
- Professional Business Counselor, Washington State University, 1997
- Securities Agent Certificate, The INTRADOS Group & ANSVM (National Securities Association)
- Business Valuer, National Privatization Agency (ANP) & ANEVAR, 1992

Personal skills and competences

Mather togue
Other languages

Self-Assessment

European level ()*

Romanian
English, French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Discourse		Writing	
C1	Experienced user	C1	Experienced user	C1	Exp. user	C1	Experienced user	C1	Experienced user

(*) Level of the Common European Framework of Reference for Foreign Languages

Social skills and competencies

- Advanced – from the position of ANEVAR's Chairman of Image and Relations Commission during 4 years I designed the image and communication strategy of the Association; I have coordinated SIF's Banat – Crisana Public relations compartment during 7 years, in charge with mass – media relations and relationships with the shareholders



Organizational skills and Competences	<p>Advanced – I have coordinated complex groups and activities since 1990:</p> <p>during 1990-1992 I have led a team of 45 persons in Engineering activities;</p> <p>during 1997 – 2005 I have coordinated social and organizational events for SIF Banat Crişana: shareholders meetings, press conferences, special events;</p> <p>during 1993 – 2001, as Chairman of ANEVAR's territorial center Arad I organized and developed it;</p> <p>during 2004 – 2007 as Chairman of ANEVAR's Image and Relations Commission I have coordinated media events;</p> <p>during 2008 – 2011 as Chairman of ANEVAR's Research and Standards Commission I have coordinated the scientific activity;</p> <p>during 2012 - 2013 as Chairman of ANEVAR's Scientific and Standards Commission I have coordinated its scientific activity;</p> <p>during 2014 - 2015 as the First – Vice - Chairman of ANEVAR and during 2014-2015 and Chairman of ANEVAR during 2016-2017 I was responsible with the top management and strategy of the Organization During April 2022 – March 2024 as Chairman of ANEVAR's Ethics & Discipline Commission I was in charge of organizing this professional activity</p>
Technical skills and Competences	<p>Business / Real estate / Financial instruments Valuation; Management and business consultancy; Research and market studies in fields like: financial markets, real estate market, property and business appraisals; Capital markets and Portfolio management developed in 21 years of continuous activity at the Financial Investment Company Banat – Crisana (Previous F.P.P. I Banat - Crisana) out of which 7 years as Director of Research Dep. Technical competencies in civil, industrial and agricultural constructions developed during the education at the Faculty of Civil Engineering – IPTV Timișoara and during the jobs in Azoma SA and ICM Bocsa</p>
Computer skills and Competences	<p>Word, Excel, Power Point, research and surfing on INTERNET, competencies developed especially during the 21 years continuous activity in Financial Investment Company Banat – Crişana and during the 6 years coordinating the ANEVAR's Research and Standards Commission and Scientific and Standards Commission</p>
Artistic skills and Competences	<p>Literature: short science fiction stories, skills developed during the education period and the membership of SF cenacle HELION Timisoara</p>



Other skills and
Competences

Judo instructor, black belt, skills developed as result of a long practice (starting at the age of 12 years) and competitions (multiple medals at national and university championships, including twice the title of national champion)

Facilitator, competence achieved by graduating the course Action methodology and Lateral Leadership

Driving license Category B (since 1981)

Relevant professional Awards

- “*The Prize of Chairman of ANEVAR 2021*” – Gala of ANEVAR Awards, for Ethical & Discipline Commission, September 2021
- “*The Alexandru Gheorghiu*” – Gala of ANEVAR Awards, for entire research activity in the field of assets valuation, September 2020
- “*The Prize for the best article in 2017 in the Revue - Value wherever it is*” – Gala of ANEVAR Awards, for the article: “*The valuation review – the cornerstone of the appraiser profession*”, September 2018
- “*The Prize of Chairman of ANEVAR 2018*” – Gala of ANEVAR Awards, for the contribution to the development of the valuation profession together with the others Chairmans of ANEVAR, September 2018
- “*Diploma of Excellence*” – as a sign of appreciation for special conditions brought to increase the prestige of “Aurel Vlaicu” University of Arad, UAV Excellence Gala 2016, 2018
- “*Diploma of recognition of the scientific research activity in the field of property valuation*” – Gala of ANEVAR Awards, December 2009
- “*Diploma of recognition of the contribution to the development of the valuation profession*” - Gala of ANEVAR Awards, September 2009
- “*Diploma for outstanding merit in the field of evaluation research*” - First Gala of ANEVAR Awards, 2007

Professional affiliations

Member of The National Association of Romanian Authorized Valuers – ANEVAR, specializations: business & real estate & financial instruments valuation and valuations review, accredited ANEVAR member in business valuations – M.A.A.E.I.

Chairman of ANEVAR during 2016 – 2017

Chairman of Ethical & Discipline Commission of ANEVAR, mandate March 2022 - March 2024

Recognized European Valuer (REV) indicative REV-RO/ANEVAR/2014/29

Member of Recognition Committee of The European Organization of Valuers Association (TEGoVA)

Member of The Royal Institution of Chartered Surveyors (RICS) – MRICS

World Association of Valuers Organization (WAVO) – WAVO valuation expert in *financial instruments, real estate & business valuation*

20.09.2024