

PERSONAL INFORMATION



Croitoru Gabriel

📍 Mr. Oprescu Adrian Street, Targoviște, 130116, Romania

☎ 0723244330

✉ croitoru.gabriel2005@gmail.com

🌐 www.ecointrep.ro

Gender M | Birth date 05/01/1976 | Roman nationality

THE JOB YOU ARE APPLYING
FOR
POSITION
DESIRED JOB
STUDIES TO BE APPLIED FOR
PERSONAL PROFILE

Faculty of Economic Sciences Valahia University of Targoviste Teaching

PROFESSIONAL EXPERIENCE

- (2022 – present) **Professor doctor**
Courses and seminars; academic administration; elaboration of university courses and textbooks
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Didactic; scientific research; Academic administration
- (2022 – present) **PhD thesis supervisor**
Guidance of doctoral theses in the specialization Management
IOSUD (Organizing Institution of Studies Doctoral University) Valahia University of Targoviste Address: Aleea Sinaia, nr. 13, Targoviste, Dâmbovița, Romania
Activities of conducting doctoral theses and scientific research
- (2020–present) **Director of the Center for Research and Applied Studies in Management and Marketing**
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Scientific research; Academic administration
- (2020 – 2024) **Director of Marketing Management Department**
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Management skills; Didactic; Academic administration
- (2009 – 2022) **Associate Professor Ph.D.**
Courses and seminars; academic administration; elaboration of university courses and textbooks
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Didactic; scientific research; Academic administration
- (2004 – 2009) **PhD lecturer**
Courses and seminars; elaboration of university courses and textbooks
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Didactic; Scientific research
- (2001 – 2004) **PhD assistant**
Courses and seminars; elaboration of university courses and textbooks
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Didactic; Scientific research

- (1998 – 2001) **Assistant Professor**
Courses and seminars; elaboration of university courses and textbooks
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dambovita, Romania Tel. +40/0245/206101 Fax. +40/0245/217692
Didactic; Scientific research
- (2013–present) **President**
Association of Young Virtual Entrepreneurs
str. Aleea Mănăstirirea Dealu, nr. 19T, ap. 2, Targoviste, Romania
- (October 2020 – December 2020) **Consultant în Management**
Hope Foundation
Str. Silviu Stanculescu, nr. 59, Târgoviște, jud. Dâmbovița
- (2017 – 2021) **Project Manager**
POCU: 105929
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dâmbovița, Romania
Start-up Sud Muntenia - Supporting entrepreneurship and increasing managerial and entrepreneurial skills in the South-Muntenia region, as an opportunity for business development, including innovative SMEs and employment
- (2015–present) **Project Manager**
ERP and CRM course
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dâmbovița, Romania
Increasing quality in economic higher education and creating premises for a better integration of graduates into the labor market
- (2014 – 2015) **Project Manager**
POSDRU /160/2.1/S/138123
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dâmbovița, Romania
Transition from school to working life through practice and creation of simulated enterprises
- (2016) **Trainer - entrepreneurship**
PET009, RO10-CORAI programme, funded by EEA Grants 2009-2014
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dâmbovița, Romania
Entrepreneurship
- (2013) **Trainer - Project Manager**
POSDRU /92/3.1/S/62002
S.C. Global Comercium Development, Str. Emanoil Porumbaru, nt. 79, sector 1, Romania
Stimulating entrepreneurship and the business environment by improving enterprise performance and developing managerial and entrepreneurial skills
- (2012) **Trainer - entrepreneurial skills**
POSDRU /92/3.1/S/62002
S.C. Global Comercium Development, Str. Emanoil Porumbaru, nt. 79, sector 1, Romania
Stimulating entrepreneurship and the business environment by improving enterprise performance and developing managerial and entrepreneurial skills
- (2012 – 2013) **Long-term expert**
POSDRU/92/3.1/S/62928
Valahia University of Targoviste Address: Bd. Carol I, nr. 2, 0200, Targoviste, Dâmbovița, Romania
Entrepreneurship education - the key to SME competitiveness
- (2011 – 2012) **Trainer - entrepreneurship**
POSDRU/82/5.1/S/58969
Romanian National Employers' Association, Calea Serban Voda, nr. 219-221, sector 4, Bucharest, Romania
You too can be an entrepreneur
- (2009 – 2010) **Training - Human Resources Manager**
S.C. AT@IT Solution SRL, sos. Pantelimon, nr. 233, sector 2, Bucharest, Romania
Training program "Human Resources Management

EDUCATION AND TRAINING

- 2005 **PhD degree**
Lucian Blaga University, Sibiu, Romania
▪ Economy
- 1998 **Bachelor's degree**
Bucharest University of Economic Studies, Romania
▪ Company Management
- 2022 **Master's degree**
Valahia University of Targoviste, Dâmbovița, Romania
▪ Electrical Engineering, Electronics and Information Technology
- 2003 **Diploma "D'Etudes Supérieures de Management pour l'Ingénieur - Exécutive Master of Business Administration"**
Ministère de l'Education Nationale. Conservatoire National des Arts et Metiers. Centre Régional Associé des Pays de la Loire
▪ Business Administration
- 2016 **How to use FaceBook CORRECTLY to promote a business**
Ciprian Susanu, Bucharest, Romania
▪ Profile Creation, Community Creation, Content Strategy, Posting Rules, Community Management
- 2013 **Certificate of participation**
Ministry of National Education
▪ Educational mentoring
- 2013 **Certificate of completion**
Spiru Haret University
▪ Training and awareness in quality assurance in distance learning - ID
- 2013 **Certificate of Teaching Visit**
TEI Kavala Business Administration Department, Greece
▪ Management and Entrepreneurship
- 2012 **Certificate of completion**
Oil and Gas University, Ploiesti, Romania
▪ SAP ERP and School Management
- 2011 **External Evaluator Trainer Certificate – ARACIS**
Transilvania University, Brasov, Romania
▪ Training in Distance Education Technology
- 2009 **Certificate of completion**
S.C. Top Quality Management SRL, Bucharest, sector 3
▪ Trainer
- 2009 **Certificate of completion**
S.C. Top Quality Management SRL, Bucharest, sector 3
▪ Project Manager
- 2008 **Certificate of Teaching Visit**
Universita Degli Studi di Roma "LA Sapienza", Via del Castro Laurenziano 9 – 00161 Roma
▪ Organizational Culture in Romania
- 2005 **Attestation**
ICHEC MIME University Brussels, Whitlock B-1150 Brand Blvd., Belgium
▪ Echange de compétence concernant la préparation d'enseignants et de chercheurs dans le domaine du management interculturel des entreprises
- 2005 **Master's degree**
Valahia University of Targoviste, Dâmbovița, Romania
▪ Banking and Insurance Management

- 2006 Certificat de competenta "Piloter et Manager ses Activites de Conseil"
INDE Bucharest and CNAM Paris
▪ Entrepreneurial skills
- 2006 Certificat de competenta "Principes et outils du Management des Organisations"
INDE Bucharest and CNAM Paris
▪ Entrepreneurial skills
- 2006 Certificat de competenta "General management – Management et communication"
INDE Bucharest and CNAM Paris
▪ Entrepreneurial skills

PERSONAL COMPETENCIES

Mother tongue(s) Write your mother tongue/languages

Other known foreign languages

	UNDERSTANDING		SPEECH		WRITING
	Obedience	Read	Join the conversation	Oral speech	
English language	B2	B2	B2	B2	B2

Social competences and skills

- Open communication – competence obtained by participating in various scientific, organizational activities (eg symposiums, magazines, workbooks); didactic competence; Administrative competence

Organisational skills and competences

- Organizational spirit proven in scientific and academic management activities since 1998.
- Teamwork, seriousness in the actions taken. Communication skills, organization (organizer of Student Scientific Sessions and Scientific Communication Sessions, organizer of business events – Entrepreneurship Matching Event or Simulated Enterprise Fair), team spirit and prolonged work capacity (contribution to the elaboration of documentation for accreditation of the Specialization Day-Master Management, PhD, accreditation of LES ANNALES DE L'UNIVERSITE "VALAHIA" journals of Targoviste Section: Sciences Economiques and WORKING PAPERS from the Faculty of Economic Sciences, Valahia University of Targoviste). Organizer of several events such as TIMV 2014, 2016, 2017, 2018, 2019 or Entrepreneurship Matching Event 2015 – 2024 (more information on www.tinintrep.ro)

Computer skills and competences

- Operating in computer systems: EViews 8, Microsoft Office (Word, PowerPoint, Excel), SPSS 20.0, SAP, Microsoft Dynamics, Microsoft Project, Pluriva, PhotoShop, Pinnacle, Adobe After Effects, Adobe Lightroom Classic, CorelDRAW

Driving licence(s)

- Category A, B, E

Publications
ISI Articles

1. Nicoleta Valentina Florea, Gabriel Croitoru, Valentina Ofelia Robescu, Ramona Lile, Cosmin Silviu Raul Joldeş, Florin-Lucian Isac, Lavinia Denisia Cuc, Improving the management of physical activity and recreational sport program to promote health and wellbeing for eu citizens using mathematical simulation, Economic Computation and Economic Cybernetics Studies and Research, Issue 4/2023; Vol. 57, pp. 225-242, (AIS = 0.090) (Q4), DOI: 10.24818/18423264/57.4.23.14, (https://ecocyb.ase.ro/Articles2023_4.htm)
2. Radu Ioan Petrariu, Marian Năstase, Gabriel Croitoru, Nicoleta Valentina Florea, Nicoleta Cristache and Mihaela Cristina Onica Ibinceanu, Analysis of responsible behavior of energy consumers in the context of the RePowerEU plan, Amfiteatru Economic Volume: 25, nr. 64/2023, pp. 543 - 560, ISSN 1582-9146; AIS 0,250. (DOI: 10.24818/EA/2023/64/743) (https://www.amfiteatruconomic.ro/RevistaDetalii_RO.aspx?Cod=1220) (Q4, Q2)
3. Croitoru, G.; Florea, N.V.; Ionescu, C.A.; Robescu, V.O.; Paschia, L.; Uzlaui, M.C.; Manea, M.D. Diversity in the Workplace for Sustainable Company Development. Sustainability 2022, 14, 6728. <https://doi.org/10.3390/su14116728>. Impact factor 3.251, AIS 0.526. ISSN: 2071-1050. (Accession Number: WOS:). <https://www.mdpi.com/2071-1050/14/11/6728>.
4. Valentina Ofelia Robescu, Oana Oprisan, Gabriel Croitoru, George Bucatea, Liliana Nicodim

- "Econometric Analysis for Leadership Scenarios: How Personality Features and Managerial Style Impact Modern Organizations", TRANSFORMATIONS IN BUSINESS & ECONOMICS, Vol. 20, No 2A (53A), 2021, pp. 413–423, ISSN 1648-4460, **AIS = 0.140** (<http://www.transformations.knf.vu.lt/53a>).
5. Gabriel Croitoru, Oana Oprisan, Valentina Ofelia Robescu, Ana-Maria Dumitrache (Serbanescu), Stefania-Rodica Hubel (Anghel), Gabriela Iuliana Paraschiv (Ganea), Valentina-Arena Tudor (Niculita) "Streamlining the risk management process in the framework of sustainable development and projects to increase the competitiveness of agricultural holdings at the level of private organizations", TRANSFORMATIONS IN BUSINESS & ECONOMICS, Vol. 20, No 2A (53A), 2021, pp. 673–683, ISSN 1648-4460, **AIS = 0.140** (<http://www.transformations.knf.vu.lt/53a>)
 6. Jitariu Daniela, Croitoru Gabriel, Ofelia Robescu, Oprisan Oana, "Purpose of Transformational Leadership as Means Used by Universities in Order to Impose the Leader Strategies", Journal of Environmental Protection and Ecology, vol. 21, No 2, 2020, pp. 672–683, ISSN 1311-5065, **AIS 0,043**.
 7. Ionica Oncioiu, Marius Petrescu, Mircea Constantin Duică, Gabriel Croitoru, "The Impact of Employee Motivation on Romanian Organizational Performance", Information Resources Management Journal (IRMJ) Volume 31, Issue 4, Pages: 59-74, IGI GLOBAL, 701 E CHOCOLATE AVE, STE 200, HERSHEY, PA 17033-1240 USA, 2018, **AIS 0,172** ISSN 1040-1628, eISSN 1533-7979 (DOI: 10.4018/IRMJ.2018100104) (WOS:000455559000004)(<https://www.igi-global.com/gateway/article/212711>)
 8. Gabriela Loredana Dinulescu, Valentina Ofelia Robescu, Florin Radu, Gabriel Croitoru and Valentin Radu "A Bioeconomic Solution for Replacing Chemical Fertilizers by Organic Processes for Atmospheric Nitrogen Fixation in Soil", co-author, Amfiteatru Economic magazine, Volume: 20, No. 48/2018, p. 510-520, ISSN 1582-9146; **AIS 0,250**. (DOI:10.24818/EA/2018/48/510) (<http://www.amfiteatruconomic.ro/ArticolEN.aspx?CodArticol=2734>) (Q4, Q2)
 9. Gabriel Croitoru, Valentina Ofelia Robescu, Oana Oprisan, Mircea Duica, Dorin Claudiu Manolache "The prediction of managing change in the contemporary economy by using simulation and mathematical modeling", Journal of Science and Arts, Year 18, No. 1(42), pp. 139-158, 2018, ISSN 1844-9581 eISSN 2068-3049, **AIS 0,063**. (<http://www.josa.ro/en/index.html?http%3A//www.josa.ro/en/josa.html>) (WOS:000430226600010).
 10. Gabriel Croitoru, Ion Stegăroiu, Valentina Ofelia Robescu, Oana Oprisan, Iancu Dorin, "The use of mathematical models in determining the degree of perception of social responsibility of organizations", Journal of Science and Arts, Year 18, No. 2(43), pp. 405-420, 2018, eISSN 2068-3049 **AIS 0,063** (<http://www.josa.ro/en/index.html?http%3A//www.josa.ro/en/josa.html>) (WOS:000436646200012).
 11. Berca Mihai, Robescu Valentina-Ofelia, Croitoru Gabriel, Horoias Roxana, "Symbiotic fixation of Nitrogen in Belmondo pea variety in a suggested crop rotation system - technical, ecological and economic efficiency", Scientific Papers-Series Management Economic Engineering in Agriculture and Rural Development, Volume: 18, Issue: 2, pages: 35-40, Published: 2018, **AIS 0,051**. WOS:000438506000005, ISSN: 2284-7995, eISSN: 2285-3952
 12. Nițu Valentin, Jitariu Daniela, Nițu Oana, Croitoru Gabriel, Tilega Cosmin "Social Customer relationship management usage analysis and its impact on sustainable development of Romanian commercial organisations", Journal of Environmental Protection and Ecology (JEPE), Vol. 17 No. 3, pp. 1076–1083 (2016), **AIS 0,043**. ISSN 1311-5065 (<http://www.jepe-journal.info/vol-17-no-3>) ISI (s= 0.734).
 13. Ana Lucia Ristea, Ioan V. Franc, Ion Stegăroiu, Gabriel Croitoru "Commercial Facilities and urban regeneration", co-author, Amfiteatru Economic magazine Volume: 12, no. 27/2010, pp. 100-116, ISSN 1582-9146; **AIS 0,250**. (<http://www.amfiteatruconomic.ro/ArticolRO.aspx?ArticleCode=932>)

- Publications
1. Ion STEGĂROIU (coordinator), Marius Petrescu, Anișoara Duică, Nicoleta Valentina Florea, Mircea Constantin Duică, Gabriel Croitoru, Dorin Iancu, "General management treatise. Change Management", vol. IX, ProUniversitaria Publishing House, 2023, p 200, ISBN: 978-606-26-1748-6;
 2. Gabriel Croitoru, Nicoleta Valentina Florea, Valentina Ofelia Robescu, "Entrepreneurship and Business Management", Lambert Academic Publishing, 2023, p 180, ISBN: 978-62-0616-61-60;
 3. Nicoleta Valentina Florea, Gabriel Croitoru, "Human Capital. Development, Motivation and Green Behavior", Lambert Academic Publishing, 2023, p 200, ISBN: 978-62-0615-330-6;
 4. Nicoleta Valentina Florea, Gabriel Croitoru, "Entrepreneurship and Business Administration", Bibliotheca Publishing House, 2022, p.225, ISBN: 978-606-772-006-8.
 5. VAGU Paraschiv, Stegăroiu Ion (coordinators) Croitoru Gabriel, Duică Mircea Iancu Dorin, Duică Anișoara, Camelia Frățilă, Constanța Popescu "General Management Treaty. Organization", ProUniversitaria Publishing House, 2020, p.941, ISBN: 978-606-94702-4-4.
 6. Ovidiu Nicolescu, Ion Popa, Ciprian Nicolescu, Simona Ștefan (coordinators) Croitoru Gabriel s.a., "The health status of management in 2016", ProUniversitaria Publishing House, 2017, ISBN: 978-606-260785-2.

7. VAGU Paraschiv, Stegăroiu Ion (coordinators) Croitoru Gabriel, Duică Anișoara, Duică Mircea "Managerial strategies", ProUniversitaria Publishing House, 2014, p.847, ISBN: 978-606-26-0088-4.
8. VAGU Paraschiv, Stegăroiu Ion (coordinators) Croitoru Gabriel, Duică Anișoara, Duică Mircea "General Management Treaty. Management Schools", vol. 1, 2013, p.456, ISBN: 978-973-712-841-6.
9. VAGU Paraschiv, Stegăroiu Ion (coordinators) Croitoru Gabriel, Duică Anișoara, Duică Mircea "General Management Treaty. Strategic Planning", vol. 2*, 2013, p. 388, ISBN: 978-973-712-842-3.
10. Croitoru Gabriel "Enterprise economy – a new paradigm", Bibliotheca Publishing House, Targoviste, 2006, 380 pages, ISBN (10) 973-712-223-2, ISBN (13) 978-973-712-223-0.
11. Croitoru Gabriel, STEGĂROIU Ion "Industrial Economy", Bibliotheca Publishing House, Targoviste, 2009, 364 pages, ISBN 978-973-712-462-3.
12. Piere Dupriez, Ion Stegăroiu, Croitoru Gabriel, Camelia Frățilă "Entreprise Roumaines en Transition. Etude de cultures organisationnelles", co-author, L'Harmattan Publishing House, France, 2005, ISBN: 2-7475-8714-2.
13. Croitoru, Gabriel, Duică Anișoara "Management. Applications. Case studies", Bibliotheca Publishing House, 2006, 164 pages, ISBN (10) 973-712-210-0, ISBN (13) 978-973-712-210-0.
14. Ion Stegăroiu, Tudor Pârvu, Gabriel Croitoru "Cugetări pentru Management", co-author, Editura Efficient, 1999 ISBN: 973-9366-28-7.
15. Maria Negropti Delivanis, Ion Stegăroiu, Sorica Sava, Constanța Popescu, Gabriel Croitoru, Iordana Socobeanu "Conspiratorial globalization", second edition, co-author, Romanian language version, Bibliotheca Publishing House, Targoviste, 2007, 315 pages, ISBN 978-973-254-4.
16. Viorica Răducanu, Dumitru Felicia, Gabriel Croitoru "Policies of the European Union", co-author, Bibliotheca Publishing House, 2004, ISBN: 973-8413-72-9.
17. Ion Petrescu (coordinator) Croitoru Gabriel, s.a. "Contribution to shaping a Romanian management model", Chapter 1. The emergence and evolution of management in Romania, p. 51-125, Expert Publishing House, 2015, vol. 1, p.1114, ISBN: 973-618-402-1; ISBN: 973-618-401-3.
18. I.C. Dima, j. Grabara, M.N. Skowron, V. Modrak, Gabriel Croitoru "Elements of logistics used in industrial operational management", co-author, Ed. Valahia University Press, Targoviste, p. 65-101, 2010, ISBN: 978-973-1955-51-3
19. "Diagnosing the financing, production and distribution system of health services in some European countries: SWOT analysis on the Romanian health system", Romanian Academy, National Institute for Economic Research - INCE, "Economic Library" Collection, Economic Studies and Research Series, vol. 37/2006, Bucharest, ISBN 973-7885-16-3;
20. "Competitiveness of the health services distribution subsystem. Elaboration of an evaluation methodology", Academia Romanian, National Institute for Economic Research - CIDE, "Economic Library" Collection, Economic Studies and Research Series, vol. 43, 2006, ISBN 973-7885-40-6.
21. Constanța Popescu, Valerică Toplicianu, Mircea Duică, Gabriel CROITORU, Constantin Popescu, Cristina Ana, Anișoara Duică – Monograph of Dâmbovița County – economic presentation, Bibliotheca Publishing House, Targoviste, 2006, Gabriel CROITORU, co-author of the chapter: "Industry and construction", p. 148-175, ISBN (10) 973-712-196-1, ISBN (13) 978-973-712-196-7, 257 pp.

- Projects
1. "Supporting scientific results with high applicative potential, to accelerate the transformation into new technologies with economic or social value", **project manager**, UVT internal competition project, period 2023 – 2024, value: 10,000 lei (CI-SRSPA-23-24)
 2. "Connecting research and innovation activities in the RDI ecosystem", **project manager**, UVT internal competition project, period 2022 – 2023, value: 10,000 lei (CI-CACIE-22-23)
 3. "Improvement and visibility of researchers in management and marketing", **project manager**, UVT internal competition project, no. 7594 / 17.11.2021, period 2021 – 2022, value: 10,000 lei
 4. "Entrepreneurship Smart Team in Online Society", **project manager**, National competition project, JAR 2021_018/17.03.2021, period 01.04 – 31.07.2021, value: 16.000 lei.
 5. Start-up Sud Muntenia, **project manager**, Project co-financed by the EUROPEAN SOCIAL FUND, Contract identification number POCU / 82/3.7/105929, POCU 2014-2020, period 16.01.2018 - 15.10.2020, UVT value: 2,100,314.30 lei.
 6. "Transition from school to active life through practice and creation of simulated enterprises", **project manager**, Project co-financed by the EUROPEAN SOCIAL FUND through the Sectoral Operational Program for Human Resources Development 2007-2013, Priority Axis 2 "Correlating lifelong learning with the labor market", Key area of intervention 2.1 "Transition from school saddle to active life", beneficiary: National Council of Private Small and Medium Enterprises in Romania, Contract identification number: POSDRU /160/2.1/S/138123
 7. "Stimulating entrepreneurship and business environment by improving enterprise performance and developing managerial and entrepreneurial skills", **trainer**, Project co-financed by the EUROPEAN SOCIAL FUND through the Sectoral Operational Program for Human Resources Development 2007-2013, Contract identification number: POSDRU /92/3.1/S/62002.
 8. "Entrepreneurship education - the key to SME competitiveness", **long-term expert**, Project co-

financed by the EUROPEAN SOCIAL FUND through the Sectoral Operational Program for Human Resources Development 2007-2013, Priority Axis 3 "Increasing the adaptability of workers and enterprises", Key area of intervention 3.1 "Promoting entrepreneurial culture", beneficiary: Teleorman Chamber of Commerce, Industry and Agriculture Contract identification number: POSDRU/92/3.1/S/62928

9. "You too can be an entrepreneur" – **Trainer**, Project co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007-2013 – "Invest in people!"

Priority axis No ... 5 "Promotion of active employment measures", Key area of intervention 5.1. "Development and implementation of active employment measures", Contract nr. POSDRU/82/5.1/S/58969. Civil Convention for the provision of services nr. 1878/15.09.2011, Civil Convention for the provision of services no. 59/25.11.2011, Civil Convention for the provision of services no. 128/26.03.2012, Civil Convention for the provision of services no. 164/14.05.2012.

10. "Increasing quality in economic higher education and creating premises for a better integration of graduates into the labor market" – Project Manager, Collaboration Agreement 2113/07.04.2015.

11. "ISOSTUD Social and professional inclusion of young people at risk" – Trainer - entrepreneurship, PET009, RO10-CORAI program, financed by EEA Grants 2009-2014, Romanian Social Development Fund.

12. Priority axis No ... 5 "Promotion of active employment measures", Key area of intervention 5.1. "Development and implementation of active employment measures", Contract nr. POSDRU/82/5.1/S/58969

"From theory to practice through simulated enterprise" – **long-term expert**, Project co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007-2013. Invest in people!, POSDRU/90/2.1/S/58123, 2011-2013.

13. "Training of university staff and students in using modern IT tools in the field of university management" – **long-term expert**, Project co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007-2013. Invest in people!, Priority axis: 1 Education and professional training in support of economic growth and development of the knowledge-based society, Contract number: POSDRU/86/1.2/S/62689, 2011-2013.

14. "Human Resources Manager" – **Trainer**, training program "Human Resources Management", ContaPlus, in partnership with Indaco Systems, Bucharest, accredited by the Ministry of Labor, Family and Equal Opportunities, Ministry of Education, Research and Youth and the National Council for Professional Training of Adults, contract no. 149/2.12.2008, contract no. 160/11.05.2009.

Distinctions

1. National

- First Prize of AFER for economic literature "Management Strategies", Prouniversitaria Publishing House, Romania, 2014, 27.03.2015.
- Certificate – This is to certify that Gabriel Croitoru presented the papaer Marketing through the eye of the law, 2010.
- AFER Second Prize for specialized literature "Entreprises roumaines en transition", Harnattan Publishing House, Romania, Timisoara, 2006.
- Diploma of meritorious participation, for participation in the works of the International Economic Conference "Romania – requirements in the development process, from the perspective of integration in 2007", scientific conference reached its eleventh edition.
- Diploma of participation, for meritorious participation in the works of the International Scientific Conference "Identity and universality of economies in transition at the beginning of the third millennium", tenth jubilee edition.

2. International

- Diploma Special Prize, at the International Scientific Symposium of "Young Researchers", Republic of Moldova, Chisinau, 2005.
- Diploma Grade II, for communication presented at the International Scientific Symposium of "Young Researchers", Republic of Moldova, Chisinau, 2004.
- Diploma for participation in the International Scientific Symposium of "Young Researchers", Republic of Moldova, Chisinau, 2003.

Affiliations

Member of national and international scientific or professional organizations:

- EUMMAS (European Marketing and Management Association).
- CEDIMES (Centre d'Etudes du Developpment et des Mouvements Economiques et Sociaux) – 2005 – 2019.
- ICHEC – Laboratoire MIME, Brussels, Belgium – 2005-2013.
- Center for Research and Applied Studies in Management and Marketing – Valahia University of Targoviste, 2005 - present.
- EMA (Europeen Management Association).
- AGER (General Association of Economists in Romania).

- AFER (Association of Faculties of Economics in Romania) – Department 3.
- SAMRO (Romanian Management Academic Society).

Teaching activities

- TEI Kavala University, Business Administration Department, Greece, 2015, 2013
- University degli Studi di Roma "La Sapienza", 2008.
- C.N.F.P.A. Course Evaluator, Human Resources Manager, 2009
- Evaluator of C.N.F.P.A. course, Entrepreneurial Skills, 2011, 2012, 2013
- C.N.F.P.A. course evaluator, Project Manager, 2013
- Institution: Valahia University of Targoviste (since 1998)

President

- Association of Young Virtual Entrepreneurs (www.tinintrep.ro)
- Student Center for Entrepreneurship and Business Administration

Member of the Scientific Committee organizing an International Scientific Event

- OSEEC 2023 - International Conference on "Ongoing Social, Economic, and Environmental Challenges" 1st Edition, October 13th - 14th, 2023, "Aurel Vlaicu" University of Arad Faculty of Economics
- The 4th International Scientific Conference "Development through research and innovation", August 25, 2023, Chisinau, Republic of Moldova.
- Round Table "Culture, Management et Performance", October 8, 2010, Targoviste, Presentation of the results of the International Project "Universitaire Roumains, Managers Europeens"
- Round Table "Stress, performance, work productivity", October 8, 2008, Targoviste, Round table conference International Seminar European Spaces: Convergence into the European Union.

Member of the Scientific Committee organizing an International Scientific Event

- Round Table "Distribution alimentaire" – 7-12 May 2007, Targoviste, cooperation between Valahia University Targoviste and l'IUT de Saint Nazaire, France
- Round Table "Workshop Research Opportunities offered through the 7th Framework Programme of the European Union – Open Calls" – February 15, 2007.
- Ateliers Internationaux "Management interculturel" – November 2004, Targoviste.
- Round Table "Culture organisationnelle dans les PECO" – November 2003, Targoviste.
- ICHEC – MIME Laboratory, Brussels, Belgium
- Identifier la culture organisationnelle - étude de cas sur trois entreprises roumaines (Identifying organizational culture - case study conducted in three Romanian organizations) - in collaboration with P. Dupriez, B. Vanderlinden (MIME-ICHEC Brussels, Belgium), G. Croitoru (Romania) - International Workshop, Targoviste, 2003.

Affiliations

President/organiser of a national event

- TIMV Simulated Enterprise Fair, edition of 2014, 2016, 2017, 2018, 2019.
- Entrepreneurship Matching Event, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023.
- CrowdFunding Start, 2014, 2015.

Member of the Advisory Committee

- Early detection of bankruptcy risk – premise for increasing the competitiveness of Romanian enterprises, Internal grant Valahia University Targoviste, phase 1/2006, value 900 RON

Member of the Scientific Editorial Board

- Collection "Valahian Journal of Economic Studies", classified CNCSIS B+, ISSN 2067 - 9440.
- Collection "Revue Valaque d'Etudes Economiques", classified CNCSIS B+, ISSN 2067 – 9459.
- "Working Papers" magazine, rated C CNCSIS

Member of Doctoral Committees

- Doctoral committee 2021, decision no.38/04.10.202021

Other activities

- site administrator -www.ecointrep.ro-, which deals with the provision of course support for Enterprise Economics, Industrial Economics and Management.
- administrator of the site -www.e-learning.ecointrep.ro-, which deals with the exchange of information at the seminar between students for Enterprise Economics.
- site administrator -www.virtualltowns.ecointrep.ro-, the site through which students are introduced to a virtual city where they will be able to manage different companies.

- administrator of the site -www.istargoviste.ro/targuri-, which deals with the management of information about the TIMV simulated enterprise fair of which I am the organizer.
- administrator of the site -www.tinintrep.ro-, which deals with providing information to the Association of Young Entrepreneurs in the Virtual Environment of which I am president.
- chief administrator of the site - www.ccse.ro-, which deals with the administration of the magazine "WORKING PAPERS".
- member of the Ethics Commission of Valahia University of Targoviste since 2016 - 2019.
- member of the Senate of Valahia University of Targoviste during the academic year 2016-2020.
- member of the Professorial Council of the Faculty of Economic Sciences during the academic year 2003/2004, 2012/2015, 2016/2020, 2020/2024.
- member of the Center for Career Counseling and Guidance of Valahia University of Targoviste.
- member of the Quality Center of Valahia University of Targoviste, representative of the Department of Management.
- member of the Council of the Scientific and Technological Research Institute of Valahia University of Targoviste.
- member of the Research Council of Valahia University of Targoviste.

Prof. univ. dr. habil. Gabriel Croitoru